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## **NEWSTAR FINANCIAL LEADS \$58 MILLION FINANCING FOR THE ACQUISITION OF EN-TOUCH SYSTEMS**

*NewStar supports financing for Boston Ventures*

Boston, MA, November 22, 2006 – NewStar Financial, Inc. (“NewStar”), a Boston-based specialty finance company, announces that it has provided the financing to support Boston Ventures’ acquisition of a majority interest in communications service provider En-Touch Systems.

Founded in 1996 specifically to provide bundled telecommunications services to quality master-planned communities, En-Touch Systems designs, builds and operates networks serving communities in the rapidly-growing suburbs of Houston, Texas. The company delivers a bundle of services that includes local and long distance telephone service, digital cable television, high speed internet access and alarm monitoring services to homes and businesses using fiber based equipment.

NewStar was Lead Arranger and Administrative Agent for the new \$58 million senior secured credit facilities which included a 6-year \$18 million revolver and a 6-year \$40 million term loan.

“As industry specialists, NewStar quickly understood the business opportunity and structured a debt financing solution that fit En-Touch’s specific business plan” said Lou Bertocci, a partner at Boston Ventures. “We were impressed by NewStar’s responsiveness and look forward to continuing our relationship.”

“NewStar is pleased to be supporting En-Touch Systems. The company has established itself as a market leader with a solid growth strategy and an excellent management team,” said David Dobies, Co-Head of middle market originations at NewStar. “We are also excited to further expand our relationship with Boston Ventures.”

NewStar’s deal team for this transaction included David Dobies, Rob Milordi, Scott Trefry and Jeff Augustyn.

### **About NewStar Financial, Inc.:**

NewStar Financial, Inc. was formed in June 2004 by a group of senior banking and capital markets executives from leading financial institutions, including FleetBoston Financial, Citigroup and JP Morgan Chase, and leading institutional investors including Capital Z Partners, JP Morgan Corsair Capital Partners and Och-Ziff Capital Management Group. NewStar is focused exclusively on providing customized financing solutions to mid-sized borrowers in three lending groups: Middle Market Corporate, Commercial Real Estate, and Structured Products. Additional information about NewStar Financial is available at [www.newstarfin.com](http://www.newstarfin.com).

**About Boston Ventures:**

Founded in 1983, Boston Ventures is one of the oldest and most experienced media and communications focused private equity firms in North America. Since inception, the firm has invested \$2.3 billion in 68 companies. The firm targets investments in the media, information and publishing, entertainment, and communications industries. The firm is currently investing out of its seventh private equity fund. Additional information about Boston Ventures is available at [www.bostonventures.com](http://www.bostonventures.com).

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